

Roxana Musoi

Senior Partner | Rădulescu & Musoi Attorneys at Law

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Profile

One of the Founding Partners of Radulescu & Musoi Attorneys at Law and a member of both the Bucharest and Paris Bar Associations, I have over 25 years of experience in banking and finance, capital markets, mergers and acquisitions, real estate, corporate governance, and restructuring. I have advised major financial institutions and multinational corporations on cross-border transactions, loan portfolio acquisitions, private equity and debt deals, as well as complex reorganizations. Recognized for my strategic insight, strong negotiation skills, and effective collaboration with supervisory authorities, I combine legal excellence with practical business understanding, ensuring that clients receive solutions that are both compliance-driven and commercially viable.

Key Practice Areas

- Banking & Finance
- Mergers & Acquisitions
- Real Estate
- Capital Markets
- Corporate & Commercial Law
- Insurance
- Business Restructuring & Insolvency

Professional Experience

Rădulescu & Musoi SPARL, Bucharest, Romania

2013 – Present – Senior Partner

- Lead advisory role in banking, finance, capital market and M&A transactions.
- Built strong relationships with financial regulators and key market players.

- Advised private equity funds and corporations on complex acquisitions and divestitures.

Vilau & Mitel SCA, Bucharest, Romania

2010 – 2013 – Partner – Banking & Capital Markets

- Coordinated a team of 11 lawyers in high-profile financing projects.
- Managed project and investment financing, bank loan portfolio restructuring, and consumer credit disputes.
- Provided legal opinions for financial and non financial institutions on compliance and regulatory requirements.
- Contributed to industry consultations on financial services regulations.

MKB (Bayerische Landesbank), Bucharest, Romania

2007 – 2009 – Director, Legal & Corporate Governance Division

- Supervised a team of 30+ employees across legal, compliance, and corporate governance functions in Balkan area.
- Developed and implemented corporate governance strategies aligned with international standards.
- Strengthened legal risk management and internal control procedures for capital market activities.
- Enhanced debt recovery frameworks and reporting processes.

Raiffeisen Bank, Bucharest, Romania

2005 – 2007 – Manager – Special Transactions

- Advised on international corporate finance and structured trade finance projects.
- Negotiated complex cross-border agreements with multinational corporations.
- Participated in product development teams for innovative banking solutions.

Romexterra Bank, Bucharest, Romania

2002 – 2005 – Head of Legal Department / Senior Legal Advisor

- Coordinated legal support for banking operations and branch network.
- Managed due diligence processes and negotiations for acquisitions.
- Represented the bank before regulators and courts in litigation and compliance matters.

Education

- LL.M. – Collège de Droit des Affaires de la Sorbonne

- LL.M. in Mergers & Acquisitions – Imperial College Business School
- International Mediator Certificate
- MBA in Financial Management – City University Washington
- LL.M. in Private Law – Bucharest University, Faculty of Law
- LL.B. in Law – Bucharest University, Faculty of Law

Languages

- Romanian – Native
- English – Proficient (C1)
- French – Proficient (C1)